

Affin, Cagamas signs MOU for reverse mortgage product

KUALA LUMPUR: Affin Group signed a memorandum of understanding (MoU) with Cagamas Berhad (Cagamas) to support senior homeowners with a unique financing solution under the Reverse Mortgage product stable.

This partnership positions Affin as the first banking institution to support Cagamas' offering, reinforcing its dedication to providing flexible and impactful financial solutions that benefit the community.

The reverse mortgage product, developed by Cagamas, is tailored specifically for senior homeowners who have fully settled their mortgages, allowing them to meet their lifestyle needs while retaining homeownership.

It offers an alternative and flexible financing solution, providing seniors with steady cash flow over a fixed period. This structure gives seniors control over their loan or financing term, allowing them to address immediate financial needs without a lifetime commitment.

Affin Islamic Bank chief executive officer, Datuk Paduka Syed Mashafuddin Syed Badarudin said, "We are honoured to collaborate with Cagamas on the reverse mortgage product, a transformative financial solution that supports our senior homeowners."

"This partnership reflects our commitment to providing innovative financial solutions that enhance the well-being of our community.



(From third left) Mashafuddin, Kameel, Affin Bank group chief corporate strategy and sustainability officer Irwin Mohd Eusoff and other directors from Affin and Cagamas during the MoU signing.

"Through Cagamas' reverse mortgage, together we aim to bring greater financial security and peace of mind to senior homeowners, empowering them to enjoy their retirement years in the comfort of their own homes."

Whether covering medical expenses or day-to-day living costs, this product supports the unique financial needs of senior homeowners with flexibility.

The MoU between Affin and Cagamas signifies a shared commitment to provide senior homeowners security and stability while serving as a pre-

emptive measure to help them plan for their future.

Affin will enhance awareness and broaden access to Cagamas' reverse mortgage product, bringing valuable benefits to senior homeowners who have fully settled their home financing or loans.

Subject to finalisation of operational arrangements between Affin and Cagamas, rollout for this collaboration is scheduled to begin in the first quarter of 2025, with initial availability in selected cities.

While Kameel Abdul Halim, president/chief executive officer

of Cagamas said "This MoU with Affin reinforces Cagamas' commitment to addressing Malaysia's aging demographic with solutions that are both practical and forward-looking.

"Our reverse mortgage product provides a dignified and flexible way for seniors to access financial resources from their home equity.

"This partnership will allow us to expand our reach and provide direct support to senior homeowners who desire financial stability and autonomy in their retirement years."