



Cagamas SRP Expects Loans Approved to Reach RM12.6 billion by 2021 with Digital Skim Rumah Pertamaku

Kuala Lumpur (10 September 2020): Eligible Malaysians can now purchase their first home and apply for financing online with Cagamas SRP Berhad's (Cagamas SRP) **Digital Skim Rumah Pertamaku (Digital SRP)**, launched in collaboration with Didian and MHub, two technology property portals.

Cagamas SRP Chairman, Dato' Bakarudin Ishak said, "We are delighted to partner with Didian and MHub to offer an integrated platform which connects home buyers, bankers, developers, and real estate agents. This collaboration facilitates three things.

"Firstly, **Digital SRP** provides new access for prospective first-time house buyers to a wider selection of more than 130,000 properties of which, more than 50% are eligible under SRP, and assistance from close to 2,000 real estate agents across more than 300 agencies nationwide.

"Secondly, **Digital SRP** is convenient, time efficient and value enhancing. Prospective buyers can now identify properties eligible under SRP online, check their financing eligibility and apply for loans without having to 'walk-in' to the bank. Online loan applicants will be contacted by the participating banks for further processing of their application.

"Thirdly and most importantly, Cagamas SRP is helping more Malaysians own their first home with this digital initiative. We hope **Digital SRP** will stimulate more than a 50% increase in cumulative SRP loans to RM12.6 billion by 2021."

With these partnerships, Cagamas SRP expects a cumulative increase of SRP loans approved by 14,400 in 2020 from a cumulative base of 26,213 in 2019 with a total financing of RM9 billion.

As of June 2020, SRP has benefitted close to 33,000 first time house buyers, of which 90% are from the low-income group¹, to secure home financing totalling RM6.8 billion, since SRP was launched in 2011. SRP is a government initiative to assist eligible first-time home buyers to obtain up to 110% financing from participating banks, enabling them to own a home without making a down payment.

¹ B40 definition- Household income of less than RM4,850. Source: Department of Statistics Malaysia (DOSM) has released its Household Income & Basic Amenities Survey Report 2019



About 71% of the approved applications were from Selangor, Johor, Kuala Lumpur, Perak and Melaka. The average loan size was RM206,450 with 86% of the approved applicants being 25 to 40 years of age. Out of this, 27,600 or 84% of the applications were Islamic financing while the balance 5,400 or 16% were conventional loans.

As of January 2020, Malaysia has close to 26.7 million internet users with a median age of 30.3². This median age closely corresponds with SRP's customers who are between 25 and 40 years of age. **Digital SRP** is, therefore, expected to enable and facilitate more enquiries and home purchases for internet savvy buyers within this segment.

Housing and Local Government Minister, YB Zuraida Kamaruddin officiated the launch of the **Digital SRP**. Cagamas Berhad's President/ Chief Executive Officer (CEO), Datuk Chung Chee Leong was also present.

Didian Director, Chow Nam Kit, said, "Our collaboration with Cagamas to launch the **Digital SRP** is yet another first for Didian, as we continue to make good on our commitment to our agents and agencies to bring them better opportunities.

"With **Digital SRP**, our agents will be able to seamlessly apply for SRP on behalf of their customers in just a few clicks. With our exciting upcoming pipeline of projects and more liquidity for buyers through SRP, we are optimistic our agents will have the right tools to help their clients find, purchase, and own their ideal first homes."

MHub's CEO, Quek Wee Siong said, "Through this collaboration, MHub aims to help first time home buyers get educated and gain access to the SRP loan scheme by using its intelligent matching platform to pre-qualify these buyers and by channelling their applications to the various banks that offer SRP loans. Currently MHub has close to 90,000 homes for sale in this product category with a combined Sales Purchase Agreement (SPA) value of RM27 billion."

Digital SRP users can also apply for financing by visiting the nearest branch of the participating banks. Currently, there are 25 participating banks nationwide.

SRP is open to first-time house buyers earning RM5,000 and below for single applicants, or RM10,000 and below for joint applicants. They are eligible to purchase a property in either the primary or secondary market with a maximum value of RM500,000.

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² Hootsuite: <https://datareportal.com/reports/digital-2020-malaysia>



About Cagamas SRP Berhad

Cagamas SRP Berhad was incorporated on 7 January 2011 to undertake the guarantee of residential mortgages under the Skim Rumah Pertamaku – My First Home Scheme announced by the Government in the 2011 Malaysia Budget and the Skim Perumahan Belia – Youth Housing Scheme announced by the Government on 1 October 2015. The provision of guarantee under both schemes is based on the mortgage guarantee programme offered to financial institutions.

About Didian

Didian is a B2B property marketplace that connects property agencies with new launch properties from Malaysia's top developers. Didian delivers more sales for developers at a faster pace and provides real estate agents with better projects, faster commission, and a comprehensive app to sell.

About TRB Ventures Sdn Bhd (MHub)

TRB Ventures is a technology company based in Malaysia. The company's maiden project is MHub: a proptech ecosystem focusing on solutions to speed up, simplify and save cost in property transactions. MHub's suite of apps is used by property developers, banks, lawyers, agents and buyers. To date, MHub has captured more than 17,000 bookings with a total of 470 projects worth RM 73 billion from 70 developers.

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